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In This Issue

Spring 2009

“I’m humbled by the ability of HomeAid Northern Virginia, Beazer Homes and the men and women working with them to keep giving in the face of the present housing market,” said Michael Catlett, a board member of the Catholic Charities of the Diocese of Arlington at the dedication of the St. Margaret of Cortona Transitional Residences in Woodbridge, Virginia. “While a lot of the goods and services were discounted, not once were their efforts ever discounted.”

Builder Captain Beazer Homes and its trade partners renovated 14 apartments – including one designed for a handicapped woman – that will be used by Catholic Charities for transitional housing and life skills services for homeless families. Gary Szolabalske, Vice President of Customer Care at Beazer Homes, said he estimated the work by Beazer and its trade partners saved Catholic Charities about $275,000.

“We came in under budget because of the work of these men and women and we are more grateful than we can possibly express,” said Linda McMahon, President of Catholic Charities. “They were able to reduce the cost of this operation by close to a third.”

Also thanking HomeAid and Beazer Homes, Stephen Luteran, Executive Director of Catholic Charities, said “The services that we will provide from here range from case management to counseling in life skills and parenting skills and tutoring and education for the children living here.” He said the families were coming soon and, “That is when the work begins, by helping people out of the scourge of homelessness.”

Michael May, representing the Occoquan District on the Prince William Board of County Supervisors, said at the dedication that, “This project represents a positive public/private partnership and the community is happy to have the support of Catholic Charities, HomeAid Northern Virginia and Beazer Homes to provide services and housing for those in need.”

“IT never ceases to amaze me how good a project like this makes you and your company feel, particularly in these difficult times,” said Donald Knutson, Regional President of the Mid-Atlantic Division of Beazer Homes. He pointed out that Beazer Homes was the first national sponsor of HomeAid America and was Builder Captain for the first HomeAid Northern Virginia project more than seven years ago.

Following the dedication ceremonies, the project was blessed by the Most Reverend Paul S. Loverde, Bishop of the Catholic Diocese of Arlington, who pointed out that the residence is named for St. Margaret of Cortona (Italy), a 13th century nun who was once homeless and nursed the sick. “Those who live here will find their true worth,” said the Bishop.

This is the largest renovation project to-date for HomeAid Northern Virginia.

Transitional Residences Ready for Homeless Families; Beazer Homes Saves Catholic Charities $275,000

David Cogley, right, Past President of HomeAid Northern Virginia, recognizes Gary Szolabalske, of Beazer Homes, for the renovation of a 14-unit apartment building for the Catholic Charities of the Diocese of Arlington.

Cutting the ribbon to dedicate the St. Margaret of Cortona Transitional Residences were, from left, Gary Szolabalske, Vice President of Customer Care for Beazer Homes, and project Builder Captain; Stephen Luteran, Executive Director of Catholic Charities; Ronald Riggins, a long-time supporter of Catholic Charities; Most Reverend Paul S. Loverde, Bishop of the Catholic Diocese of Arlington; Linda Saville, a major donor of Catholic Charities; and David Cogley, Past President of the HomeAid Northern Virginia Board of Directors.

Thanks to Beazer Homes, Builder Captain for the Catholic Charities Shelter Project, and to the Subcontractors and Trade Partners on this Project

Atlas Plumbing ENServices
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DM Household Urban Engineering
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Townhome Renovation Gives Family a “Whole New Life”

“About half of our budget is spent on maintaining our 75 homes and apartments,” said Christopher Fay, Executive Director of Homestretch, “so when HomeAid and Creekstone Communities transformed our townhome in Centreville into a completely new home, the value to us is immense. We could not have done this by ourselves.

“This means the start of a whole new life for the family moving in,” said Fay, “putting them in a nice house in a nice community. This is really a beautiful thing that HomeAid and Creekstone Communities have done.”

Fay said the families stay in the homes for two years or more and then Homestretch helps find them permanent housing.

“This was a total rehabilitation project that we estimate saved Homestretch more than $54,000,” said Anthony Smith, Vice President-Production, Creekstone Communities. “The whole house interior was torn down to the drywall and we put in a new kitchen and bathrooms. This was our first HomeAid Northern Virginia project and we would like to do it again.”

The mission of Homestretch is to empower homeless families with children under age 18 to return to stable housing and self-sufficiency by giving them the skills, knowledge and hope they need to become productive participants in the community.

Thanks to Creekstone Communities, Builder Captain for the Homestretch Townhome and to the Subcontractors and Trade Partners on this Project

- American Residential Services
- B&K Distributors
- D.N.B. Enterprises
- Exceptional Choices
- Ferguson Enterprises
- Hagerstown Kitchens
- Malibu Contracting
- Mitre Contracting
- Newport Concrete
- Paint Works
- Peed Plumbing
- Quality Care
- TVM Electric

HomeAid Welcomes Two New Board Members

Andrew Moore, President of Arlington Designer Homes, and Dennis Kelleher, Area President, Washington, DC Region for MI Homes, have joined the HomeAid Northern Virginia Board of Directors.

“HomeAid is pleased to welcome two distinguished builders to our Board, bringing greater depth and expertise to our mission and to our Shelter Programs,” said Christy Eaton, Executive Director of HomeAid Northern Virginia.

“As building professionals we have the unique resources and expertise necessary to affect real change in people’s lives,” said Moore. “I feel as though we have an opportunity and responsibility to give back to our community.”

Before Joining Arlington Designer Homes, Moore was involved in agriculture and construction in the Peace Corps in Honduras, an Outward Bound instructor and currently serves on the Custom Builders Executive Council of the Northern Virginia Building Industry Association. A 1997 graduate of James Madison University, Moore is a volunteer Spanish translator for the Arlington Free Clinic.
2008 Annual Report: Builder Captains Saved Charities More Than $1 Million

Through donations in time, materials, expertise and supervision of both Shelter and Shelter Care projects, HomeAid Northern Virginia Builder Captains saved community organizations more than $1,000,000 – money these organizations can put toward the many programs they offer to serve the more than 4,000 homeless in Northern Virginia.

Shelter Projects

Winchester Homes and ACTS – Winchester Homes was HomeAid Builder Captain for construction of a 7,500-square-foot Family Services Center in Prince William County operated by ACTS (Action in Community Through Service).

“The Family Service Center is working out great,” said Frances Harris, Executive Director of ACTS, updating the impact of the project. “We have seen a 30 percent increase in emergency assistance and I don’t know what we would have done without the new center.”

Donations by Winchester and its suppliers of time, supervision and materials – including a $50,000 donation by the Weyerhaeuser Company in lumber and materials – saved ACTS more than $320,000.

Toll Brothers and The Good Shepherd Alliance – HomeAid Builder Captain Toll Brothers renovated facilities that are used to house Good Shepherd Alliance’s (GSA) administrative staff, the family service staff, the community outreach center, volunteers and “Hope’s Treasures” thrift store in Ashburn.

“We have had over 8,100 people come and shop at Hope’s Treasures since we opened the store on July 19, 2008,” said Joyce Trickett, Chair of the GSA Board.

Through reduced costs and donations of time, money and materials by Toll Brothers and more than 75 supplier partners, GSA saved over $400,000 in construction expenditures. HomeAid Northern Virginia also presented GSA with a check for $10,000.

Bozzuto Homes and Community Lodgings – HomeAid Builder Captain Bozzuto Homes and more than 20 of its trade partners constructed an addition to an existing Learning Center for Community Lodgings in Alexandria and then went beyond the original scope of the project, adding new gutters to the entire building, a new fenced-in HVAC system and renovating the older learning center space.

HomeAid Northern Virginia donated $10,000 to Community Lodgings to furnish the space with new desks and furniture for the children and families who will use the wing daily. Donations by Bozzuto and its trade partners saved Community Lodgings about $240,000.

Shelter Care Projects

Mike Garcia Construction and ACTS – Mike Garcia Construction and its suppliers renovated three homes and three apartments for ACTS in Prince William County.

All units were quickly occupied, the larger unit by a family of five experiencing domestic violence issues and the two one bed room units by homeless single moms, each with one child. One mom is the third generation of her family to experience long term homelessness, according to an update by Rhonda Carr, Program Director, ACTS Transitional Living Program. Mike Garcia Construction and its partners saved ACTS about $25,000 in labor and supply costs.

Continued on page 6 >
Thank You

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Dominion Virginia Power
Dow Building Solutions
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Dreyer Evolution
E2 Zen, LLP
Eastern Applicators
Ecantab Interactive
Edgemoore Homes
eHome Solutions

2008 HomeAid Northern Virginia Annual Report
**2008 Annual Report: Builder Captains - Continued from page 3.**

**CarrHomes and Community Lodgings** – In its fifth HomeAid Northern Virginia project, CarrHomes renovated a three bedroom apartment for Community Lodgings in Alexandria. The result was a beautiful ‘new’ space that will be home to a homeless mother and her four children as they undergo Community Lodging’s two-year transitional housing program. The total market value of the project was more than $11,500 and it was done at no cost to Community Lodgings.

**Miller & Smith and Shelter House** – HomeAid Builder Captain Miller & Smith renovated a newly-purchased townhome for Shelter House that became the new home for a single mother with four children in Centreville.

“The original family is still in the unit,” said Joe Meyer, Deputy Director of Shelter House, Inc., updating the project. “They are excelling in their journey of becoming self-sufficient.”

The entire project cost of $25,000 was covered by Miller & Smith and their subcontractors.

**New Century Homes and Gabriel Homes** – What started out as a small repair job on a townhome for Gabriel Homes by HomeAid Builder Captain New Century Homes, wound up as a total renovation to the whole unit. The restoration saved Gabriel Homes about $25,000.

**Richmond American and NOVACO** – HomeAid Builder Captain Richmond American and its supplier partners restored a four bedroom condominium in Annandale for the Northern Virginia Coalition (NOVACO) that became the home for a mother and three children. The HomeAid Shelter Care Project saved NOVACO about $40,000 in labor, supplies and expertise.

**Your Company Can Become a Hero to the Homeless**

Companies looking for ways to match the talent and generosity of their staff with the needs of the community can do so through the HomeAid Northern Virginia Heroes program – a volunteer program so companies can help local shelters by coordinating light maintenance work, landscaping and other activities.

For example, in 2008 employees of Provident Bank provided landscaping and general clean-up activities at two HomeAid projects.

For more information on HomeAid Heroes, contact HomeAid at (571) 283-6320 or homeaidnova@nvbia.com.

**News Briefs for 2008**

**Gala Raises Over $200,000**: More than 400 homebuilders, trade partners and friends of the homebuilding industry, through a variety of contributions, the auction sales and a Paddle Challenge matching donation from Doug and Ann Smith, raised more than $200,000 for HomeAid Northern Virginia at the 7th Annual Building Hope Gala and Auction presented by Provident Bank.

**Recognition**: Winchester Homes, Builder Captain for the ACTS Family Shelter Center, and HomeAid Northern Virginia received a commendation resolution by a unanimous vote of the Prince William County, Virginia, Board of Supervisors at a September meeting.

Maggie Johnston, former Director of HomeAid Northern Virginia, received the 2008 Virginia Peters Nonprofit Friend Award from the Housing Association of Nonprofit Developers (HAND).

**Christy Eaton Named Executive Director**: Christy Eaton, with more than 16 years in fundraising and marketing, joined HomeAid Northern Virginia as its new Executive Director in 2008.

**Who are the Homeless? Why We Care.**

- Over 4,000 individuals are homeless in Northern Virginia
- 1,000 of them children
- 50,000 are homeless throughout Virginia
- More than 80% of adults in homeless families live below the poverty level

According to a recent report by the Metropolitan Council of Governments (COG)
“Bubble Bath” is First Thought After Bathroom Renovations

“Can I go home and take a bubble bath now?” was the first thought of a 7-year-old girl after Builder Captain Madison Homes renovated two bathrooms in a Northern Virginia Coalition (NOVACO) townhome in the Penderbrook section of Fairfax County.

“The family living in this transitional home, a mom, her daughter and a 9-year-old son, have coped with a leaking bathtub and shower stall for the past two years,” said Mel Youngwerth, a NOVACO volunteer and a member of King of Kings Lutheran Church and Preschool.

“NOVACO and the church did not have the funds for this repair project but HomeAid and Madison Homes came to the rescue,” said Youngwerth. “They agreed to make the repairs at no cost to NOVACO and both bathrooms look fantastic.”

“Madison Homes is delighted to be able to work with HomeAid Northern Virginia and our trade partners to provide improvements to a housing unit owned and operated by NOVACO,” said Russell Rosenberger, President of Madison Homes and a past President and member of the HomeAid Northern Virginia Board of Directors. “This is our opportunity to put our talents to work for the benefit of the less fortunate in our community and help address a continuing need that only becomes more critical in these difficult economic times. We want to thank our trade partners who have made the completion of these improvements a reality.”

Matthew Boles, Project Manager for Madison Homes, estimated that the improvements saved NOVACO about $5,000.

NOVACO helps homeless victims of domestic abuse become healthy, secure and self-sufficient through community collaboration by providing housing, education, childcare, counseling and mentoring.

Washington Post Columnist Recognizes Three Builder Captains for their Projects in “A Time of Need”

“One of the great design flaws of our social and economic ecosystem is that the times when we are most in need of the services provided by the nonprofit sector are precisely the time when it is most difficult for the rest of us to help them out,” wrote Steven Pearlstein in his December 19, 2008 Washington Post column, “A Time of Need: Despite Downturn, Many Firms Keep Giving.”

“All the more reason then, to celebrate those companies and their employees that have continued to contribute their time, money and ingenuity to local charitable causes.”

Pearlstein said, “Let’s raise a glass of holiday cheer to this trio of Northern Virginia builders:

“Bozzuto Homes, which built a beautiful addition at the Fifer Family Learning Center in Alexandria at half the contracted cost – and then went back and renovated the original building at no charge.

“Winchester Homes, which, with its trade partners, constructed a family service center for Action in Community Through Service to serve the homeless in Prince William County.

“Beazer Homes for restoration of a 14-unit transition housing project in Woodbridge for the Catholic Diocese of Arlington.”

Thanks to Builder Captain Madison Homes and its Trade Partners for the NOVACO Renovations

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David Cogley, 2008 President of the HomeAid Northern Virginia Board of Directors, recognizes retiring Founding Board Member Jo Ann Bitner of Odin, Feldman & Pittleman, PC, for her many years of service on the Board.
Upcoming Events

2009 HomeAid Northern Virginia Forum: Building a Prosperous Northern Virginia
FREE Registration!
March 26, 9 a.m. until 4 p.m.
Non-profit organizations serving Northern Virginia’s homeless in need of assistance in building or rehabilitating shelters are invited to this forum to learn about HomeAid’s Shelter, Shelter Care and Heroes Projects.
Offices of McGuire Woods, 1750 Tysons Blvd, Suite 1800, McLean, VA
This forum is free, but you must pre-register online at:
www.homeaidnova.org/ewires/cp_forum_ewire.html

Women Giving Back “The Store”
Volunteer to help homeless women “shop” for business clothes and accessories; always the second Saturday of each month (8 a.m.-12 noon). Contact: wgb@womengivingback.org

8th Annual HomeAid Gala & Auction
October 2009 • Join us for an exclusive event celebrating HomeAid supporters and partners. The President’s Circle Awards will honor organizations and individuals who have supported HomeAid Northern Virginia.

Parade of Homes
September 19-20 • 100% of all ticket sales benefit HomeAid.

How Can I Get Involved?
HomeAid Northern Virginia is always seeking volunteers and there are a number of ways you and your organization can help Northern Virginia’s homeless:
• Become a Builder Captain.
• Conduct a Heroes Project.
• Get the word out about HomeAid Northern Virginia by networking with the care provider community, local elected officials, the news media and the general public.
• Volunteer for the Gala & Auction Planning Committee.
• Make a tax-deductible donation to HomeAid Northern Virginia.

For more information, contact HomeAid Northern Virginia Executive Director Christy Eaton at 571-283-6320 or by e-mail at ceaton@nvbia.com

Know Our Numbers
Don’t forget that HomeAid Northern Virginia is part of the United Way of the National Capital Area and the Combined Federal Campaign. Sign up for payroll deductions at work by selecting HomeAid Northern Virginia as your charity of choice.
HomeAid Northern Virginia’s CFC code: 54784
HomeAid Northern Virginia’s United Way code: 8580